



**Michael G. Flint**  
**Historical Projects**



# Project Management

# PROJECT MANAGEMENT

## **AMERICAN HERITAGE RIVERS DESIGNATION**

### ***City of Memphis, Tennessee***

Memphis was one of 12 communities in the country to receive this designation. Responsible for all phases of the application process, including assembling application, garnering letters of support, conducting tours for Congressional delegation and AHR staff, creating presentations, conducting project negotiations and lobbying on behalf of the community.

## **AMP AMERICAS/AMP TRILLIUM**

### ***Texas – various locations***

Secured multiple grant awards from Texas state agencies to build CNG fueling stations in various Texas locations. Grant awards ranged from \$100,000 to over \$500,000.

## **ANDERSON BUSINESS DEVELOPMENT CENTER AND THOROUGHFARE**

### ***City of Anderson, Indiana***

Coordinated \$2 million funding for access road; \$1.8 million for EDA Business Incubator in partnership with Anderson University; and \$3 million for development of Public Park. Assisted with attracting government, light industrial and commercial entities to locate at the Business Development Center through recruitment and facilitation of incentive packages. Secured \$1.5 million federal earmark in the Congressional Transportation bill. Assisted the City of Anderson in receiving a \$20,000 Community Development Action Grant from the Indiana Department of Commerce. The funds will be used for the purposes of business expansion and attraction.

## PROJECT MANAGEMENT *(continued)*

### **ARMSTRONG FARMS APARTMENTS**

#### ***City of Jeffersonville, Indiana***

Obtained \$8.6 million in bond financing from Indiana Housing Finance Authority and bond resolution from the City of Jeffersonville for development of 168 low-income apartments on a 6-acre site.

### **BIG BONE LANDING DOCK**

#### ***Boone County, Indiana***

Assisted Boone County Fiscal Court in the transfer of ownership from the US Army Corps of Engineers of the Big Bone Landing dock and ramp area, which is part of the Markland Locks and Dam Project. The property, consisting of approximately 47 acres, will be used for recreational purposes to benefit of the residents of Boone County.

### **CITY OF COLUMBUS & COLUMBUS SCHOOL BOARD ASSOCIATION**

#### ***Columbus, Indiana***

Assisted city agencies and the school board in completing disaster relief applications to FEMA after a declared disaster. Acted as liaison for city with FEMA during the application process.

### **CITY OF JEFFERSONVILLE/COURT AVENUE**

#### ***Jeffersonville, Indiana***

Acted as Project Manager related to funding on development of Court Avenue corridor. Assisted with state and local issues regarding the development. Secured funding of \$6 million in State Infrastructure Bonds.

## PROJECT MANAGEMENT *(continued)*

### **CITY OF FRANKFORT**

#### ***Frankfort, Kentucky***

Assisted in securing \$200,000 Brownfield Grant for the Holmes Street Redevelopment through the Environmental Protection Agency.

### **CITY OF MADISON – REDEVELOPMENT**

#### ***Madison, Indiana***

Provided structure and oversight of redevelopment of the former Madison Plaza. Assisted with environmental issues and developed structure to utilize local TIF funds to assist with demolition. \$150,000.

### **COBBLESTONE PARKWAY PROJECT**

#### ***City of Memphis, Tennessee***

Worked to insert \$3 million special line item in the Congressional transportation bill and received funding for this project.

### **CREEKSIDE APARTMENTS AND CREEKSIDE II APARTMENTS**

#### ***City of Muncie, Indiana***

Secured 9% tax credits from the Indiana Housing Finance Authority and \$350,000 in Home Funds from the City of Muncie for two-phase development of 120 low-income apartments. Assisted with first-of-its-kind property tax abatement for the project.

## PROJECT MANAGEMENT *(continued)*

### **EXIT ONE PARK AND RIDE PROJECT**

#### ***City of Jeffersonville, Indiana***

Secured over \$3 million in federal and state funds to convert a wastewater treatment plant (located at the main entrance of the City of Jeffersonville, off I-65) into a recreational park that also serves as a "Park and Ride" facility for public transit.

### **FAIR OAKS DAIRY FARM**

#### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Drafted and secured \$125,000 Department of Energy grant to develop a digester capable of creating electrical power from animal waste.

Assisted with securing \$1,476,000 Department of Energy Appropriation and provided administration of project. Work included submission of modifications; coordination of budget; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements. (2009)

## PROJECT MANAGEMENT *(continued)*

### **GREENUP-BOYD COUNTY RIVERPORT AUTHORITY**

#### ***Kentucky***

Assisted with the application for funding from the Army Corps of Engineers for a feasibility study.

Assisted the Greenup-Boyd County Riverport Authority in receiving a federal earmark in the amount of \$850,000 for the addition of a rail spur and salt distribution facility at the site. The earmark was secured in the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

Facilitated in securing Foreign Trade Zone (FTZ) status for the Greenup-Boyd County Riverport.

### **GOODWILL INDUSTRIES WORKFORCE DEVELOPMENT**

#### ***Central Indiana***

Obtained \$1,000,000 grant from the US Department of Labor for development of a workforce-training program for the disabled community through Goodwill Industries.

### **HEARTLANDS CONSERVANCY**

#### ***Clinton County, Illinois***

Facilitated and assisted with a comprehensive feasibility study regarding the development of a community based approach to manure management and methane recovery in western Clinton County, Illinois.

## PROJECT MANAGEMENT *(continued)*

### **HENDERSON RIVERPORT AUTHORITY**

#### ***Henderson, Kentucky***

Secured \$1,000,000.00 federal line item for the Henderson Riverport.

### **HENDERSON COUNTY FISCAL COURT**

#### ***Henderson, Kentucky***

Assisted securing \$1,250,000 state budget line item for the Improvement of Drainage and Flow of Waters in Canoe Creek.

Secured two Kentucky Homeland Security Grants for installation of a remote antenna system for increased communication between emergency personnel and 911 dispatches.

Secured Kentucky Homeland Security Grant for installation of warning sirens throughout Henderson County.

Assisted securing National Weather Service Appropriation for installation of warning sirens.

### **HENDRICKS COUNTY NORTH/SOUTH CORRIDOR**

#### ***Hendricks County, Indiana***

Assisted in securing funding and issues pertinent to INDOT and FHWA. Estimated construction costs are \$14 million. Helped secure \$3.4 million.



## PROJECT MANAGEMENT *(continued)*

### **HOOSIER WOODS II APARTMENTS**

#### ***Anderson, Indiana***

Assisted FORE Property in securing the contract to develop 110 affordable, multi-family housing units with 9% tax credits from the Indiana Housing Finance Authority. The project received \$540,013 per year / \$5,400,130 in tax credits and \$350,000 in local HOME Funds.

### **I-65 INSTITUTE, INC.**

#### ***Alabama, Indiana, Kentucky, and Tennessee***

Established the I-65 Institute to pursue federal designations in order to increase federal funding for projects located within the I-65 corridor. The organization functioned as a clearinghouse of information and ideas, and circulated a monthly newsletter focusing on important economic development issues to more than 1500 local elected officials and economic development professionals in the four-state I-65 corridor region. The I-65 Institute spearheaded efforts to establish a bicameral, bi-partisan Congressional Caucus, by working with eight Senators and more than 20 members of the House of Representatives towards cultivating support for one of the most widely-used transportation corridors in the nation.

### **I-66 FOUNDATION, INC.**

#### ***Kentucky***

Created and developed an advocacy group to assist with Congressman Hal Rogers' efforts to obtain high priority corridor status for I-66. The Foundation also works to increase funding for the new corridor in southern Kentucky.

## PROJECT MANAGEMENT *(continued)*

### **INTERCITY ROAD PROJECT**

***Town of Clarksville, Indiana and City of Jeffersonville, Indiana***

Developed comprehensive strategy plan, established tax increment district and funding plans, located federal, state and local sources for funds in addition to overseeing local matches. Total project cost was over \$8 million.

### **LAWRENCEBURG LICENSE BRANCH OF INDIANA**

***Lawrenceburg, Indiana***

5000 square foot office building leased back to the State of Indiana. All funding privately secured. Michael G. Flint, owner and developer.

### **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT**

***Lexington, Kentucky***

The Flint Group assisted Lexington with an application for Homeland Security funding for a communications center. The Lexington-Fayette Urban County Government (LFUCG) received \$2 million in federal funding for improvements to Newton Pike. Assisted with the federal request, funded through the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

Assisted in \$16,000,000 authorized to the Lexington-Fayette Urban County Government for the extension of Newtown Pike through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU. The funding will be used for the construction of the Newtown Pike Extension from West Main Street to South Limestone Street in Lexington, Kentucky.

## PROJECT MANAGEMENT *(continued)*

### **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT *(continued)***

#### ***Lexington, Kentucky***

Assisted with a \$20,000,000 Hope VI grant allocation from the U.S. Department of Housing and Urban Development (HUD) for the Lexington-Fayette Urban County Government. Funds will be used to demolish and rebuild the Bluegrass Aspendale housing complex with redevelopment of 103 single-family home ownership units and 260 ACC rental units in a variety of building types including duplexes, triplexes, town homes and garden apartments. A new elementary school and community center on a 15-acre campus will serve as the heart of the revitalized site.

### **LIGHT RAIL AND EXPRESS BUS SYSTEM STUDY (TRANSIT AUTHORITY OF RIVER CITY)**

#### ***City of Louisville, Kentucky***

Worked with Parsons Transportation Group to locate state funds to match federal allocations for the initial phase of a study on light rail and express bus systems.

### **LODGE BUILDING APARTMENTS**

#### ***City of Madison, Indiana***

This \$1.3 million development project includes twelve residential units and one retail unit in the heart of downtown Madison. The project won the Adaptive Reuse Project Award from Indiana Main Street in 2004.

## PROJECT MANAGEMENT *(continued)*

### **MADISON/JEFFERSON COUNTY LICENSE BRANCH OF INDIANA**

#### ***City of Madison, Indiana***

3200 square foot office building leased back to the State of Indiana. All funding privately secured. Michael G. Flint, owner and developer.

### **MARSHALL COUNTY-CALVERT CITY RIVERPORT AUTHORITY**

#### ***Marshall County, Kentucky***

Drafted and assisted with the establishment of a Port Authority with the Commonwealth of Kentucky. Managed development and start-up of port. Assisted the Marshall County-Calvert City Riverport Authority with securing a total of \$150,000 for planning a new public riverport facility. Funding for Phase I of the project totaling \$75,000 was granted by the Delta Regional Authority. A total of \$75,000 was granted through the USDA'S Rural Business Enterprise Grant Program for completion of the Phase II Comprehensive Master Plan.

Assisted with securing a \$2,000,000 state budget line item for land acquisition for the riverport.

Assisted in securing \$1,100,000 Kentucky Infrastructure Authority grant/loan award.

## PROJECT MANAGEMENT *(continued)*

### **MEADE COUNTY RIVERPORT AUTHORITY**

#### ***Meade County, Kentucky***

Drafted and assisted with the establishment of a Port Authority with the Commonwealth of Kentucky. Managed development and start-up of port. Assisted with Meade County's 99-year lease with Arch Chemical, Inc. Secured \$1 million federal earmark in the Congressional Transportation bill. Negotiated operating agreement.

Assisted the Meade County Riverport Authority in securing Kentucky Community Economic Growth Grant funds through the Governor's Office for Local Development to complete a 1.16 mile access road to the riverport. The completion of the road will allow for necessary access to the riverport, helping lay a foundation for continued economic development within the port.

Secured \$95,000 Rural Business Enterprise Grant through the United States Department of Agriculture for final engineering and design of the riverport.

Secured \$20,000 Agriculture Development Fund grant for engineering costs.

Secured \$525,000 Kentucky Infrastructure Authority grant/loan award.

## PROJECT MANAGEMENT *(continued)*

### **MOREHEAD STATE UNIVERSITY**

#### ***Morehead, Kentucky***

Assisted Morehead State University (MSU) with an Economic Development Initiative funding request. MSU received \$121,250 to construct classrooms at Mt. Sterling, Kentucky within the VA-HUD appropriations section of the fiscal year 2005 Omnibus Appropriations Bill. Assisted MSU in their efforts to establish a center on homeland security policy, by securing a \$500,000 federal earmark. The funding was secured in the Labor, Health and Human Services, Education Appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

### **PECOS VALLEY BIOMASS COOPERATIVE**

#### ***Roswell, New Mexico***

Facilitated release of funds and administrated 2.4 million dollar appropriation through the Department of Energy for alternative energy project. Project encompassed over 30 dairies in the Pecos Valley area and totaled over 4.8 million dollars. Work included submission of modifications; coordination of budget; organization of accounting system; oversight of three external audits; assistance developing procedures for invoicing and operations; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements.

## PROJECT MANAGEMENT *(continued)*

### **PORT OF NEW ORLEANS**

#### ***New Orleans, Louisiana***

Evaluation of an Anaerobic Digestion and Solar Powered Project for the Port of New Orleans, Louisiana, USA (2012).

Researched and evaluated the potential for a solar power station and an anaerobic digestion project for the Port of New Orleans. The study evaluated the economic viability of utilizing regional food waste as feedstock for a 100 ton per day anaerobic digestion renewable energy project and CNG facility as well as a solar photovoltaic project on a 27-acre site. Made contact with potential feedstock providers regarding waste amounts as well as with state level personnel regarding environmental issues and concerns as appropriate. Follow-up recommendations and next steps regarding study outcomes and potential projects were also developed and presented.

### **PRESTON POINTE/INVERNESS CENTRE APARTMENTS**

#### ***Allen County, Indiana***

Assisted with securing \$15 million from the Indiana Housing Finance Agency to develop 192-unit apartment complex.

## PROJECT MANAGEMENT *(continued)*

### **RIVERTRACE APARTMENTS**

#### ***City of Madison, Indiana***

Rehabilitation and development of former Madison High School into a 33-unit apartment building for senior citizens. Secured \$300,000 funding for environmental clean up. This was one of the first Public/Private Brownfield projects in the State of Indiana. Obtained \$2.7 million in 9% low-income housing tax credits from the Indiana Housing Finance Authority. Rivertrace Apartments is on the National Register of Historic Places. Michael G. Flint, owner and developer.

### **SACRED WIND COMMUNICATIONS**

#### ***Huerfano Census Designated Place***

#### ***New Mexico***

Assisted Sacred Wind Communications in submitting a successful application to become one of nineteen awardees of funding through the USDA's Community Connect Grant Program in 2005. Sacred Wind received a total of \$436,461 to deploy broadband within the Huerfano Census Designated Place in New Mexico. The project will bring broadband to the local community center, school, and other public facilities. Sacred Wind will also provide training to Huerfano residents on using the Internet, including web page development.



## PROJECT MANAGEMENT *(continued)*

### **SELECT MILK PRODUCERS LLC**

*New Mexico/Texas*

#### ***Texas & New Mexico, USA. Anaerobic digestion feasibility study (2010)***

Prepared, submitted and administered a successful application to USDA for a REAP Feasibility Study grant on behalf of the dairy cooperative. The Feasibility Study provided a detailed analysis assessing all aspects of a proposed anaerobic digestion project. In consultation with the Client, several project scenarios were developed based on multiple dairy locations, natural gas lines and electric transmission lines. The conversions of the biogas to electricity, compressed natural gas (CNG) for injection into natural gas pipelines, and CNG for use as a diesel fuel replacement were evaluated and results detailed in the study. Study details included items such as: Detailed assessment of dairy manure supply within the study area; Review of potential project sites and site recommendations; Electricity and CNG market analysis; Project capital and operating cost estimates; Detailed cost benefit analysis and financial analysis for each project scenario and; Sensitivity studies for biogas production capacity, biogas yield, electricity price, CNG price, plant capacity factor (percent of time online), project capital cost, and operation and maintenance costs.

Coordinated on the application and submission for funding for replacing old diesel trucks with new CNG trucks in Texas. Funds received were in excess of \$2 million dollars.

## PROJECT MANAGEMENT *(continued)*

### **SUPERATV, LLC**

#### ***City of Madison, Indiana***

Assisted with applying for and obtaining \$1 million in state level incentives and nearly \$1 million from local TIF for expansion project. Negotiated Comfort Letter with IDEM. Negotiated real estate transfer with local government.

### **SOUTH AIRFIELD ROAD**

#### ***Boone County, Kentucky***

Assisted in the authorization of \$2,400,000 to the Boone County Fiscal Court for the construction of South Airfield Road through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU, to build the segment of South Airfield Road from Burlington Pike to Wendell Ford Boulevard. Total approximate cost \$9,000,000.

The South Airfield Road Project was identified as a major component of current and future need in the transportation network in northeastern Boone County. The project was recommended as part of OKI's 2030 Regional Transportation Plan. The road will serve as an east-west connector from Burlington Pike to Turfway Road, and will provide access to undeveloped lands south of the Cincinnati/Northern Kentucky International Airport.

## PROJECT MANAGEMENT *(continued)*

### **STAR HILL ROAD**

#### ***Clark County, Indiana***

Assisted in the authorization of \$2,215,000 to the Clark County Board of Commissioners for the construction of Star Hill Road through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU. The funding will be used to build the road from Highway 60 to Rake Road in Clark County, Indiana. The project has a total approximate cost of \$9,925,000.

In addition to the \$7,710,000 previously secured in State, Federal, and other funds, this authorization provides the total funding needed to complete the project. Construction of this road has been a priority for the Starlight, Indiana community for approximately 50 years, and will serve one of the top tourist destinations in the Louisville, Kentucky Metropolitan Area.

### **STATE ROAD 14 AND I-65 INTERCHANGE PROJECT**

#### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Promoted new interchange project to state and federal agencies. Coordinated federal funding for \$7 million interchange. Interacted with Indiana state agencies on behalf of Fair Oaks Dairy, Jasper and Newton Counties. This project was one of two projects approved by the State of Indiana Department of Highways.

## PROJECT MANAGEMENT *(continued)*

### **STATE ROAD 131 RECONSTRUCTION**

#### ***Town of Clarksville, Indiana***

Secured \$2,200,000 for the reconstruction of S.R. 131 from INDOT during the State's relinquishment of the road to the Town.

### **ST. BERNARD HEALTH CENTER**

#### ***Chalmette, Louisiana***

Secured HRSA Federal Appropriation in the amount of \$1,280,079 for equipment.

### **ST. BERNARD PARISH**

#### ***St. Bernard Parish, Louisiana***

Drafted and submitted Economic Development Administration award for \$1,000,000 to restore waste water infrastructure to the parish.

### **ST. BERNARD HOSPITAL SERVICE DISTRICT**

#### ***St. Bernard Parish, Louisiana***

Secured HRSA Federal Appropriations totaling \$1,130,580 for construction and equipment.

## PROJECT MANAGEMENT *(continued)*

### **ST. CATHARINE COLLEGE**

#### ***St. Catharine, Kentucky***

Assisted with application for funding from the Federal Economic Development Administration, which resulted in a grant award of \$1.5 million for a health and sciences building.

### **ST. REGIS PARK**

#### ***Louisville, Kentucky***

Worked to change the Commonwealth of Kentucky's regulations regarding sound barrier walls. Positioned the community to be chosen as the sight of a feasibility study, funded by the Commonwealth of Kentucky, for the building of a sound barrier wall. Assisted the community in securing \$200,000 in funding within the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

### **TOWN OF CLARKSVILLE**

#### ***Town of Clarksville, Indiana***

Assisted the Town of Clarksville with relinquishment of US 131 and secured over \$2 million in funding for upgrades. Assisted with \$6 million in funding for Veterans Parkway, which is now complete.

## PROJECT MANAGEMENT *(continued)*

### **TOWN OF STARLIGHT**

#### ***Town of Starlight, Indiana***

Obtained a \$20,000 grant to fund aerial photography for roadway and community master planning. Secured \$300,000 Build Indiana Grant to assist with planning and development of the area. Received approximately \$7 million in state and federal funds.

### **US 25**

#### ***Madison County, Kentucky***

Assisted in the authorization of \$800,000 to the Madison County Fiscal Court for US 25 through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU, to be used for the widening US 25 to four lanes from US 421 to KY 876 at Richmond at milepost 11.96 to 15.5. The project spans a total distance of 3.5 miles. US 25 will serve as the main evacuation route from the Bluegrass Army Depot.

strategus  
YOUR ADVANTAGE

**Infrastructure**

# INFRASTRUCTURE

## **AMP AMERICAS/AMP TRILLIUM**

### ***Texas – various locations***

Secured multiple grant awards from Texas state agencies to build CNG fueling stations in various Texas locations. Grant awards ranged from \$100,000 to over \$500,000.

## **ANDERSON BUSINESS DEVELOPMENT CENTER AND THOROUGHFARE**

### ***City of Anderson, Indiana***

Coordinated \$2 million funding for access road; \$1.8 million for EDA Business Incubator in partnership with Anderson University; and \$3 million for development of Public Park. Assisted with attracting government, light industrial and commercial entities to locate at the Business Development Center through recruitment and facilitation of incentive packages. Secured \$1.5 million federal earmark in the Congressional Transportation bill. Assisted the City of Anderson in receiving a \$20,000 Community Development Action Grant from the Indiana Department of Commerce. The funds will be used for the purposes of business expansion and attraction.



## INFRASTRUCTURE *(continued)*

### **CITY OF JEFFERSONVILLE/COURT AVENUE**

#### ***Jeffersonville, Indiana***

Acted as Project Manager related to funding on development of Court Avenue corridor. Assisted with state and local issues regarding the development. Secured funding of \$6 million in State Infrastructure Bonds.

### **CITY OF FRANKFORT**

#### ***Frankfort, Kentucky***

Assisted in securing \$200,000 Brownfield Grant for the Holmes Street Redevelopment through the Environmental Protection Agency.

### **CITY OF MADISON – REDEVELOPMENT**

#### ***Madison, Indiana***

Provided structure and oversight of redevelopment of the former Madison Plaza. Assisted with environmental issues and develop structure to utilize local TIF funds to assist with demolition. \$150,000.

### **CITY OF TELL CITY/PERRY COUNTY DEVELOPMENT CORPORATION**

#### ***Tell City, Indiana***

Secured a federal line item to assist with sewer extension. Also secured language in Congressional Agriculture bill authorizing the sewer extension project. Project cost over \$1 million.

## INFRASTRUCTURE *(continued)*

### **COBBLESTONE PARKWAY PROJECT**

*City of Memphis, Tennessee*

Worked to insert \$3 million special line item in the Congressional transportation bill and received funding for this project.

### **EXIT ONE PARK AND RIDE PROJECT**

*City of Jeffersonville, Indiana*

Secured over \$3 million in federal and state funds to convert a wastewater treatment plant (located at the main entrance of the City of Jeffersonville, off I-65) into a recreational park that also serves as a "Park and Ride" facility for public transit.

### **FAIR OAKS DAIRY FARM**

*Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)*

Drafted and secured \$125,000 Department of Energy grant to develop a digester capable of creating electrical power from animal waste.

Assisted with securing \$1,476,000 Department of Energy Appropriation and provided administration of project. Work included submission of modifications; coordination of budget; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements. (2009)

## INFRASTRUCTURE *(continued)*

### **GREENUP-BOYD COUNTY RIVERPORT AUTHORITY**

#### ***Kentucky***

Assisted with the application for funding from the Army Corps of Engineers for a feasibility study.

Assisted the Greenup-Boyd County Riverport Authority in receiving a federal earmark in the amount of \$850,000 for the addition of a rail spur and salt distribution facility at the site. The earmark was secured in the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

Facilitated in securing Foreign Trade Zone (FTZ) status for the Greenup-Boyd County Riverport.

### **HENDERSON RIVERPORT AUTHORITY**

#### ***Henderson, Kentucky***

Secured \$1,000,000.00 federal line item for the Henderson Riverport.

## INFRASTRUCTURE *(continued)*

### **HENDERSON COUNTY FISCAL COURT**

#### ***Henderson, Kentucky***

Assisted securing \$1,250,000 state budget line item for the Improvement of Drainage and Flow of Waters in Canoe Creek.

Secured two Kentucky Homeland Security Grants for installation of a remote antenna system for increased communication between emergency personnel and 911 dispatches.

Secured Kentucky Homeland Security Grant for installation of warning sirens throughout Henderson County.

Assisted securing National Weather Service Appropriation for installation of warning sirens.

### **HENDRICKS COUNTY NORTH/SOUTH CORRIDOR**

#### ***Hendricks County, Indiana***

Assisted in securing funding and issues pertinent to INDOT and FHWA. Estimated construction costs are \$14 million. Helped secure \$3.4 million.

## INFRASTRUCTURE *(continued)*

### **I-65 INSTITUTE, INC.**

***Alabama, Indiana, Kentucky, and Tennessee***

Established the I-65 Institute to pursue federal designations in order to increase federal funding for projects located within the I-65 corridor. The organization functioned as a clearinghouse of information and ideas, and circulated a monthly newsletter focusing on important economic development issues to more than 1500 local elected officials and economic development professionals in the four-state I-65 corridor region. The I-65 Institute spearheaded efforts to establish a bicameral, bi-partisan Congressional Caucus, by working with eight Senators and more than 20 members of the House of Representatives towards cultivating support for one of the most widely-used transportation corridors in the nation.

### **I-66 FOUNDATION, INC.**

***Kentucky***

Created and developed an advocacy group to assist with Congressman Hal Rogers' efforts to obtain high priority corridor status for I-66. The Foundation also works to increase funding for the new corridor in southern Kentucky.

## INFRASTRUCTURE *(continued)*

### **INTERCITY ROAD PROJECT**

***Town of Clarksville, Indiana and City of Jeffersonville, Indiana***

Developed comprehensive strategy plan, established tax increment district and funding plans, located federal, state and local sources for funds in addition to overseeing local matches. Total project cost was over \$8 million.

### **LAWRENCEBURG LICENSE BRANCH OF INDIANA**

***Lawrenceburg, Indiana***

5000 square foot office building leased back to the State of Indiana. All funding privately secured. Michael G. Flint, owner and developer.

### **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT**

***Lexington, Kentucky***

Assisted Lexington with an application for Homeland Security funding for a communications center. The Lexington-Fayette Urban County Government (LFUCG) received \$2 million in federal funding for improvements to Newton Pike. Assisted with the federal request, funded through the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

Assisted in \$16,000,000 authorized to the Lexington-Fayette Urban County Government for the extension of Newtown Pike through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU. The funding will be used for the construction of the Newtown Pike Extension from West Main Street to South Limestone Street in Lexington, Kentucky.

## INFRASTRUCTURE *(continued)*

### **LEXINGTON-FAYETTE URBAN COUNTY GOVERNMENT *(continued)***

#### ***Lexington, Kentucky***

Assisted with a \$20,000,000 Hope VI grant allocation from the U.S. Department of Housing and Urban Development (HUD) for the Lexington-Fayette Urban County Government. Funds will be used to demolish and rebuild the Bluegrass Aspendale housing complex with redevelopment of 103 single-family home ownership units and 260 ACC rental units in a variety of building types including duplexes, triplexes, town homes and garden apartments. A new elementary school and community center on a 15-acre campus will serve as the heart of the revitalized site.

### **LIGHT RAIL AND EXPRESS BUS SYSTEM STUDY (TRANSIT AUTHORITY OF RIVER CITY)**

#### ***City of Louisville, Kentucky***

Worked with Parsons Transportation Group to locate state funds to match federal allocations for the initial phase of a study on light rail and express bus systems.

## INFRASTRUCTURE *(continued)*

### **MARSHALL COUNTY-CALVERT CITY RIVERPORT AUTHORITY**

#### ***Marshall County, Kentucky***

Drafted and assisted with the establishment of a Port Authority with the Commonwealth of Kentucky. Managed development and start-up of port. Assisted the Marshall County-Calvert City Riverport Authority with securing a total of \$150,000 for planning a new public riverport facility. Funding for Phase I of the project totaling \$75,000 was granted by the Delta Regional Authority. A total of \$75,000 was granted through the USDA'S Rural Business Enterprise Grant Program for completion of the Phase II Comprehensive Master Plan.

Assisted with securing a \$2,000,000 state budget line item for land acquisition for the riverport.

Assisted in securing \$1,100,000 Kentucky Infrastructure Authority grant/loan award.

### **OHIO RIVER BRIDGES PROJECT**

#### ***Kentucky Transportation Cabinet and Indiana Department of Transportation City of Louisville, Kentucky***

Assisted the Community Transportation Solutions (CTS) team, comprised of Parsons Transportation Group of Chicago, IL, HMB Professional Engineers of Frankfort, KY, and Beam, Longest and Neff engineers of Indianapolis, IN in their selection to manage the \$1.9 billion Ohio River Bridges Project.



## INFRASTRUCTURE *(continued)*

### **PERRY CROSSING ROAD RECONSTRUCTION**

#### ***Sellersburg, Indiana***

Assisted in securing \$3,500,000 in funding for the realignment and widening of Perry Crossing Road from Highway 60 to Covered Bridge Road in Sellersburg, Indiana.

### **SACRED WIND COMMUNICATIONS**

#### ***Huerfano Census Designated Place***

#### ***New Mexico***

Assisted Sacred Wind Communications in submitting a successful application to become one of nineteen awardees of funding through the USDA's Community Connect Grant Program in 2005. Sacred Wind received a total of \$436,461 to deploy broadband within the Huerfano Census Designated Place in New Mexico. The project will bring broadband to the local community center, school, and other public facilities. Sacred Wind will also provide training to Huerfano residents on using the Internet, including web page development.

## INFRASTRUCTURE *(continued)*

### **SUPERATV, LLC**

#### ***City of Madison, Indiana***

Assisted with applying for and obtaining \$1 million in state level incentives and nearly \$1 million from local TIF for expansion project. Negotiated Comfort Letter with IDEM. Negotiated real estate transfer with local government.

### **SOUTH AIRFIELD ROAD**

#### ***Boone County, Kentucky***

Assisted in the authorization of \$2,400,000 to the Boone County Fiscal Court for the construction of South Airfield Road through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU, to build the segment of South Airfield Road from Burlington Pike to Wendell Ford Boulevard. Total approximate cost \$9,000,000.

The South Airfield Road Project was identified as a major component of current and future need in the transportation network in northeastern Boone County. The project was recommended as part of OKI's 2030 Regional Transportation Plan. The road will serve as an east-west connector from Burlington Pike to Turfway Road, and will provide access to undeveloped lands south of the Cincinnati/Northern Kentucky International Airport.

## INFRASTRUCTURE *(continued)*

### **STAR HILL ROAD**

#### ***Clark County, Indiana***

Assisted in the authorization of \$2,215,000 to the Clark County Board of Commissioners for the construction of Star Hill Road through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU. The funding will be used to build the road from Highway 60 to Rake Road in Clark County, Indiana. The project has a total approximate cost of \$9,925,000.

In addition to the \$7,710,000 previously secured in State, Federal, and other funds, this authorization provides the total funding needed to complete the project. Construction of this road has been a priority for the Starlight, Indiana community for approximately 50 years, and will serve one of the top tourist destinations in the Louisville, Kentucky Metropolitan Area.

### **STATE ROAD 14 AND I-65 INTERCHANGE PROJECT**

#### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Promoted new interchange project to state and federal agencies. Coordinated federal funding for \$7 million interchange. Interacted with Indiana state agencies on behalf of Fair Oaks Dairy, Jasper and Newton Counties. This project was one of two projects approved by the State of Indiana Department of Highways.

## INFRASTRUCTURE *(continued)*

### **STATE ROAD 131 RECONSTRUCTION**

#### ***Town of Clarksville, Indiana***

Secured \$2,200,000 for the reconstruction of S.R. 131 from INDOT during the State's relinquishment of the road to the Town.

### **ST. BERNARD HEALTH CENTER**

#### ***Chalmette, Louisiana***

Secured HRSA Federal Appropriation in the amount of \$1,280,079 for equipment.

### **ST. BERNARD PARISH**

#### ***St. Bernard Parish, Louisiana***

Drafted and submitted Economic Development Administration award for \$1,000,000 to restore waste water infrastructure to the parish.

### **ST. BERNARD HOSPITAL SERVICE DISTRICT**

#### ***St. Bernard Parish, Louisiana***

Secured HRSA Federal Appropriations totaling \$1,130,580 for construction and equipment.

## INFRASTRUCTURE *(continued)*

### **ST. CATHARINE COLLEGE**

#### ***St. Catharine, Kentucky***

Assisted with application for funding from the Federal Economic Development Administration, which resulted in a grant award of \$1.5 million for a health and sciences building.

### **ST. REGIS PARK**

#### ***Louisville, Kentucky***

Worked to change the Commonwealth of Kentucky's regulations regarding sound barrier walls. Positioned the community to be chosen as the sight of a feasibility study, funded by the Commonwealth of Kentucky, for the building of a sound barrier wall. Assisted the community in securing \$200,000 in funding within the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

### **TOWN OF CLARKSVILLE**

#### ***Town of Clarksville, Indiana***

Assisted the Town of Clarksville with relinquishment of US 131 and secured over \$2 million in funding for upgrades. Assisted with \$6 million in funding for Veterans Parkway, which is now complete.

## INFRASTRUCTURE *(continued)*

### **TOWN OF STARLIGHT**

#### ***Town of Starlight, Indiana***

Obtained a \$20,000 grant to fund aerial photography for roadway and community master planning. Secured \$300,000 Build Indiana Grant to assist with planning and development of the area. Received approximately \$7 million in state and federal funds.

### **US 25**

#### ***Madison County, Kentucky***

Assisted in the authorization of \$800,000 to the Madison County Fiscal Court for US 25 through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU, to be used for the widening US 25 to four lanes from US 421 to KY 876 at Richmond at milepost 11.96 to 15.5. The project spans a total distance of 3.5 miles. US 25 will serve as the main evacuation route from the Bluegrass Army Depot.



# Rural Economic Development

## RURAL ECONOMIC DEVELOPMENT

### **AMP AMERICAS/AMP TRILLIUM**

#### ***Texas – various locations***

Secured multiple grant awards from Texas state agencies to build CNG fueling stations in various Texas locations. Grant awards ranged from \$100,000 to over \$500,000.

### **FAIR OAKS DAIRY FARM**

#### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Drafted and secured \$125,000 Department of Energy grant to develop a digester capable of creating electrical power from animal waste.

Assisted with securing \$1,476,000 Department of Energy Appropriation and provided administration of project. Work included submission of modifications; coordination of budget; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements. (2009)



## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **GREENUP-BOYD COUNTY RIVERPORT AUTHORITY**

#### ***Kentucky***

Assisted with the application for funding from the Army Corps of Engineers for a feasibility study.

Assisted the Greenup-Boyd County Riverport Authority in receiving a federal earmark in the amount of \$850,000 for the addition of a rail spur and salt distribution facility at the site. The earmark was secured in the transportation appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

Facilitated in securing Foreign Trade Zone (FTZ) status for the Greenup-Boyd County Riverport.

### **HEARTLANDS CONSERVANCY**

#### ***Clinton County, Illinois***

Facilitated and assisted with a comprehensive feasibility study regarding the development of a community based approach to manure management and methane recovery in western Clinton County, Illinois.

### **HENDERSON RIVERPORT AUTHORITY**

#### ***Henderson, Kentucky***

Secured \$1,000,000.00 federal line item for the Henderson Riverport.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **HENDERSON COUNTY FISCAL COURT**

#### ***Henderson, Kentucky***

Assisted securing \$1,250,000 state budget line item for the Improvement of Drainage and Flow of Waters in Canoe Creek.

Secured two Kentucky Homeland Security Grants for installation of a remote antenna system for increased communication between emergency personnel and 911 dispatches.

Secured Kentucky Homeland Security Grant for installation of warning sirens throughout Henderson County.

Assisted securing National Weather Service Appropriation for installation of warning sirens.

### **INNOVATION CENTER FOR U.S. DAIRY**

#### ***Chicago, Illinois***

Worked with the Innovation Center for U.S. Dairy / Dairy Management Inc. (DMI) to develop a user's guide to USDA financing options for dairy digesters.

Teamed with other groups and organizations on a consumer focused initiative called "Adding Value, Reducing Risk: A Dairy Resource Recovery Strategic Plan". The purpose was to create and promote an environment in which dairy producers act voluntarily to address consumer confidence issues related to air and water pollution and GHG emissions generated by dairy farms.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **INNOVATION CENTER FOR U.S. DAIRY *(continued)***

#### ***Chicago, Illinois***

Provided services related to accessing USDA Rural Utility Service funds for farm energy efficiency projects through the low cost Energy Efficiency Conservation Loan Program.

Worked with Innovation for U.S. Dairy, Western Farmers Electric Cooperative, Farmers Electric Cooperative of New Mexico to develop a draft model business plan as required in applying for RUS Energy Efficiency Conservation Loan Program. The initial focus was twenty (20) dairies in Curry County – Clovis New Mexico. Also assisted in the development of a survey that agriculture producers could use to determine if an energy audit might be beneficial. Also worked with and provided information to the Natural Resources Conservation Service (NRCS) on potential "stacking" of RUS and NRCS funds for project development.

Worked with the Innovation Center for U.S. Dairy on getting a NAICS code assigned to (Anaerobic Digester) AD projects. Worked with DMI to formulate/develop code classifications for AD along with recommended information that was needed prepare the required written proposal for consideration to the Economic Classification Policy Committee (ECPC) that oversees the NAICS process.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **MARSHALL COUNTY-CALVERT CITY RIVERPORT AUTHORITY**

#### ***Marshall County, Kentucky***

Drafted and assisted with the establishment of a Port Authority with the Commonwealth of Kentucky. Managed development and start-up of port. Assisted the Marshall County-Calvert City Riverport Authority with securing a total of \$150,000 for planning a new public riverport facility. Funding for Phase I of the project totaling \$75,000 was granted by the Delta Regional Authority. A total of \$75,000 was granted through the USDA'S Rural Business Enterprise Grant Program for completion of the Phase II Comprehensive Master Plan.

Assisted with securing a \$2,000,000 state budget line item for land acquisition for the riverport.

Assisted in securing \$1,100,000 Kentucky Infrastructure Authority grant/loan award.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **MEADE COUNTY RIVERPORT AUTHORITY**

#### ***Meade County, Kentucky***

Drafted and assisted with the establishment of a Port Authority with the Commonwealth of Kentucky. Managed development and start-up of port. Assisted with Meade County's 99-year lease with Arch Chemical, Inc. Secured \$1 million federal earmark in the Congressional Transportation bill. Negotiated operating agreement.

Assisted the Meade County Riverport Authority in securing Kentucky Community Economic Growth Grant funds through the Governor's Office for Local Development to complete a 1.16 mile access road to the riverport. The completion of the road will allow for necessary access to the riverport, helping lay a foundation for continued economic development within the port.

Secured \$95,000 Rural Business Enterprise Grant through the United States Department of Agriculture for final engineering and design of the riverport.

Secured \$20,000 Agriculture Development Fund grant for engineering costs.

Secured \$525,000 Kentucky Infrastructure Authority grant/loan award.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **MOREHEAD STATE UNIVERSITY**

#### ***Morehead, Kentucky***

Assisted Morehead State University (MSU) with an Economic Development Initiative funding request. MSU received \$121,250 to construct classrooms at Mt. Sterling, Kentucky within the VA-HUD appropriations section of the fiscal year 2005 Omnibus Appropriations Bill. Our firm also assisted MSU in their efforts to establish a center on homeland security policy, by securing a \$500,000 federal earmark. The funding was secured in the Labor, Health and Human Services, Education Appropriations section of the fiscal year 2005 Omnibus Appropriations Bill.

### **PECOS VALLEY BIOMASS COOPERATIVE**

#### ***Roswell, New Mexico***

Facilitated release of funds and administrated 2.4 million dollar appropriation through the Department of Energy for alternative energy project. Project encompassed over 30 dairies in the Pecos Valley area and totaled over 4.8 million dollars. Work included submission of modifications; coordination of budget; organization of accounting system; oversight of three external audits; assistance developing procedures for invoicing and operations; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **PERRY CROSSING ROAD RECONSTRUCTION**

#### ***Sellersburg, Indiana***

Assisted in securing \$3,500,000 in funding for the realignment and widening of Perry Crossing Road from Highway 60 to Covered Bridge Road in Sellersburg, Indiana.

### **SACRED WIND COMMUNICATIONS**

#### ***Huerfano Census Designated Place***

#### ***New Mexico***

Assisted Sacred Wind Communications in submitting a successful application to become one of nineteen awardees of funding through the USDA's Community Connect Grant Program in 2005. Sacred Wind received a total of \$436,461 to deploy broadband within the Huerfano Census Designated Place in New Mexico. The project will bring broadband to the local community center, school, and other public facilities. Sacred Wind will also provide training to Huerfano residents on using the Internet, including web page development.

## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **STAR HILL ROAD**

#### ***Clark County, Indiana***

Assisted in the authorization of \$2,215,000 to the Clark County Board of Commissioners for the construction of Star Hill Road through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU. The funding will be used to build the road from Highway 60 to Rake Road in Clark County, Indiana. The project has a total approximate cost of \$9,925,000.

In addition to the \$7,710,000 previously secured in State, Federal, and other funds, this authorization provides the total funding needed to complete the project. Construction of this road has been a priority for the Starlight, Indiana community for approximately 50 years, and will serve one of the top tourist destinations in the Louisville, Kentucky Metropolitan Area.

### **STATE ROAD 14 AND I-65 INTERCHANGE PROJECT**

#### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Promoted new interchange project to state and federal agencies. Coordinated federal funding for \$7 million interchange. Interacted with Indiana state agencies on behalf of Fair Oaks Dairy, Jasper and Newton Counties. This project was one of two projects approved by the State of Indiana Department of Highways.



## RURAL ECONOMIC DEVELOPMENT *(continued)*

### **ST. CATHARINE COLLEGE**

#### ***St. Catharine, Kentucky***

Assisted with application for funding from the Federal Economic Development Administration, which resulted in a grant award of \$1.5 million for a health and sciences building.

### **US 25**

#### ***Madison County, Kentucky***

Assisted in the authorization of \$800,000 to the Madison County Fiscal Court for US 25 through the Federal Highway Administration's High Priority Projects program within SAFETEA-LU, to be used for the widening US 25 to four lanes from US 421 to KY 876 at Richmond at milepost 11.96 to 15.5. The project spans a total distance of 3.5 miles. US 25 will serve as the main evacuation route from the Bluegrass Army Depot.

strategus  
YOUR ADVANTAGE

**Agriculture**

# AGRICULTURE

## **AMP AMERICAS/AMP TRILLIUM**

### ***Texas – various locations***

Secured multiple grant awards from Texas state agencies to build CNG fueling stations in various Texas locations. Grant awards ranged from \$100,000 to over \$500,000.

## **FAIR OAKS DAIRY FARM**

### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Drafted and secured \$125,000 Department of Energy grant to develop a digester capable of creating electrical power from animal waste.

Assisted with securing \$1,476,000 Department of Energy Appropriation and provided administration of project. Work included submission of modifications; coordination of budget; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements. (2009)

## **AGRICULTURE (continued)**

### **HEARTLANDS CONSERVANCY**

***Clinton County, Illinois***

Part of the team that performed a comprehensive feasibility study regarding the development of a community based approach to manure management and methane recovery in western Clinton County, Illinois.

### **INNOVATION CENTER FOR U.S. DAIRY**

***Chicago, Illinois***

Worked with the Innovation Center for U.S. Dairy / Dairy Management Inc. (DMI) to develop a user's guide to USDA financing options for dairy digesters.

Teamed with other groups and organizations on a consumer focused initiative called "Adding Value, Reducing Risk: A Dairy Resource Recovery Strategic Plan". The purpose was to create and promote an environment in which dairy producers act voluntarily to address consumer confidence issues related to air and water pollution and GHG emissions generated by dairy farms.

Provided services related to accessing USDA Rural Utility Service funds for farm energy efficiency projects through the low cost Energy Efficiency Conservation Loan Program.

## AGRICULTURE *(continued)*

### **INNOVATION CENTER FOR U.S. DAIRY *(continued)***

#### ***Chicago, Illinois***

Worked with Innovation for U.S. Dairy, Western Farmers Electric Cooperative, Farmers Electric Cooperative of New Mexico to develop a draft model business plan as required in applying for RUS Energy Efficiency Conservation Loan Program. The initial focus was twenty (20) dairies in Curry County – Clovis New Mexico. Also assisted in the development of a survey that agriculture producers could use to determine if an energy audit might be beneficial. Also worked with and provided information to the Natural Resources Conservation Service (NRCS) on potential "stacking" of RUS and NRCS funds for project development.

Worked with the Innovation Center for U.S. Dairy on getting a NAICS code assigned to (Anaerobic Digester) AD projects. Worked with DMI to formulate/develop code classifications for AD along with recommended information that was needed prepare the required written proposal for consideration to the Economic Classification Policy Committee (ECPC) that oversees the NAICS process.

strategus  
YOUR ADVANTAGE

# Housing

# HOUSING

## **ARMSTRONG FARMS APARTMENTS**

### ***City of Jeffersonville, Indiana***

Obtained \$8.6 million in bond financing from Indiana Housing Finance Authority and bond resolution from the City of Jeffersonville for development of 168 low-income apartments on a 6-acre site.

## **CREEKSIDE APARTMENTS AND CREEKSIDE II APARTMENTS**

### ***City of Muncie, Indiana***

Secured 9% tax credits from the Indiana Housing Finance Authority and \$350,000 in Home Funds from the City of Muncie for two-phase development of 120 low-income apartments. Assisted with first-of-its-kind property tax abatement for the project.

## **DOWNTOWN INDIANAPOLIS HOMEOWNERSHIP ZONE**

### ***City of Indianapolis, Indiana***

Secured \$340,000 grant for VA-HUD applied to the development of a homeownership zone in downtown Indianapolis.

## HOUSING *(continued)*

### **HOOSIER WOODS II APARTMENTS**

#### ***Anderson, Indiana***

Assisted FORE Property in securing the contract to develop 110 affordable, multi-family housing units with 9% tax credits from the Indiana Housing Finance Authority. The project received \$540,013 per year / \$5,400,130 in tax credits and \$350,000 in local HOME Funds.

### **LODGE BUILDING APARTMENTS**

#### ***City of Madison, Indiana***

This \$1.3 million development project includes twelve residential units and one retail unit in the heart of downtown Madison. The project won the Adaptive Reuse Project Award from Indiana Main Street in 2004.

### **PRESTON POINTE/INVERNESS CENTRE APARTMENTS**

#### ***Allen County, Indiana***

Assisted with securing \$15 million from the Indiana Housing Finance Agency to develop 192-unit apartment complex.



## HOUSING *(continued)*

### **RIVERTRACE APARTMENTS**

#### ***City of Madison, Indiana***

Rehabilitation and development of former Madison High School into a 33-unit apartment building for senior citizens. Secured \$ 300,000 funding for environmental clean up. This was one of the first Public/Private Brownfield projects in the state of Indiana. Obtained \$2.7 million in 9% low-income housing tax credits from the Indiana Housing Finance Authority. Rivertrace Apartments is on the National Register of Historic Places. Michael G. Flint, owner and developer.

strategus  
YOUR ADVANTAGE

## Studies

# STUDIES

## **FAIR OAKS DAIRY FARM**

### ***Fair Oaks Dairy Farm (Jasper and Newton Counties, Indiana)***

Drafted and secured \$125,000 Department of Energy grant to develop a digester capable of creating electrical power from animal waste.

Assisted with securing \$1,476,000 Department of Energy Appropriation and provided administration of project. Work included submission of modifications; coordination of budget; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements. (2009)

## **HEARTLANDS CONSERVANCY**

### ***Clinton County, Illinois***

Facilitated and assisted with a comprehensive feasibility study regarding the development of a community based approach to manure management and methane recovery in western Clinton County, Illinois.

## STUDIES *(continued)*

### **PECOS VALLEY BIOMASS COOPERATIVE**

#### ***Roswell, New Mexico***

Facilitated release of funds and administrated 2.4 million dollar appropriation through the Department of Energy for alternative energy project. Project encompassed over 30 dairies in the Pecos Valley area and totaled over \$4.8 million. Work included submission of modifications; coordination of budget; organization of accounting system; oversight of three external audits; assistance developing procedures for invoicing and operations; invoicing guidelines with vendors based upon DOE requirements; coordination of match for project; federal reporting based upon DOE requirements; drafting and submittal of draw requests to DOE for reimbursement; and overall project oversight based upon DOE federal grant requirements.

### **PORT OF NEW ORLEANS**

#### ***New Orleans, Louisiana***

Evaluation of an Anaerobic Digestion and Solar Powered Project for the Port of New Orleans, Louisiana, USA (2012).

Researched and evaluated the potential for a solar power station and an anaerobic digestion project for the Port of New Orleans. The study evaluated the economic viability of utilizing regional food waste as feedstock for a 100 ton per day anaerobic digestion renewable energy project and CNG facility as well as a solar photovoltaic project on a 27-acre site. Made contact with potential feedstock providers regarding waste amounts as well as with state level personnel regarding environmental issues and concerns as appropriate. Follow-up recommendations and next steps regarding study outcomes and potential projects were also developed and presented to the client.

## STUDIES *(continued)*

### **PRASINO GROUP**

Worked with Prasino Group and Innovation Center for U.S. Dairy with the Innovation Center's initiative "Adding Value, Reducing Risk: A Dairy Resource Recovery Strategic Plan". Scope of work phases included taking existing projects or projects where feasibility studies were completed and use as test cases with Rural Utilities Service. Developed a list of hurdles and solutions in using the RUS program. Assisted with assessing nutrient trading program by identifying potential partners and advocates. Developed a course of action and next steps as related to Rural Utilities Services and other potential funding sources.

**California:** Worked to determine what it would take to become a class/type of utility recognized in California that will ultimately be accepted by RUS. Goals were to: identify hurdles and best options, environmental requirements, permitting, financial and other regulatory issues.

In all the above projects, had direct contact with Rural Utilities Service. Each activity included research on "stacking" of potential funding sources for projects.

## STUDIES *(continued)*

### **SELECT MILK PRODUCERS LLC**

***New Mexico/Texas***

#### ***Texas & New Mexico, USA. Anaerobic digestion feasibility study (2010)***

Prepared, submitted and administered a successful application to USDA for a REAP Feasibility Study grant on behalf of the dairy cooperative. The Feasibility Study provided a detailed analysis assessing all aspects of a proposed anaerobic digestion project. Several project scenarios were developed based on multiple dairy locations, natural gas lines and electric transmission lines. The conversions of the biogas to electricity, compressed natural gas (CNG) for injection into natural gas pipelines, and CNG for use as a diesel fuel replacement were evaluated and results detailed in the study. Study details included items such as: Detailed assessment of dairy manure supply within the study area; Review of potential project sites and site recommendations; Electricity and CNG market analysis; Project capital and operating cost estimates; Detailed cost benefit analysis and financial analysis for each project scenario and; Sensitivity studies for biogas production capacity, biogas yield, electricity price, CNG price, plant capacity factor (percent of time online), project capital cost, and operation and maintenance costs.

Coordinated on the application and submission for funding for replacing old diesel trucks with new CNG trucks in Texas. Funds received were in excess of \$2 million.

### **YALE LAW OFFICE – SELECT MILK PRODUCERS, INC.**

***Indiana***

Developed a funding matrix, an ftp site and a website for funding options for dairy digesters.

strategus  
YOUR ADVANTAGE

## **Brownfields**

# BROWNFIELDS

## **CITY OF MADISON – REDEVELOPMENT**

### ***Madison, Indiana***

Provided structure and oversight of redevelopment of the former Madison Plaza. Assisted with environmental issues and develop structure to utilize local TIF funds to assist with demolition. \$150,000.

## **RIVERTRACE APARTMENTS**

### ***City of Madison, Indiana***

Rehabilitation and development of former Madison High School into a 33-unit apartment building for senior citizens. Secured \$300,000 funding for environmental clean up. This was one of the first Public/Private Brownfield projects in the state of Indiana. Obtained \$2.7 million in 9% low-income housing tax credits from the Indiana Housing Finance Authority. Rivertrace Apartments is on the National Register of Historic Places. Michael G. Flint, owner and developer.

## **SUPERATV, LLC**

### ***City of Madison, Indiana***

Assisted client with the applying for and obtaining \$1 million in state level incentives and nearly \$1 million from local TIF for expansion project. Negotiated Comfort Letter with IDEM. Negotiated real estate transfer with local government.





# Procurement

# PROCUREMENT

## **HIGHWAY 31 PROJECT**

### ***Indiana***

Assisted Parsons Corp. in receiving the contract for Phase 1 and 2 of this project.

## **QUALIFACTS**

### ***Indianapolis, Indiana***

Assisted Qualifacts in its successful bid to provide an Integrated Health and Human Services Case Management System for the State of Indiana's Division of Disability, Aging and Rehabilitation. Played an integral role in putting a competitive team together with Qualifacts.

## CONTACT INFORMATION

Michael.Flint@Strategusllc.com

p 317-236-2276

f 317-592-4686

Strategus LLC

One American Square, Suite 2900

Indianapolis, IN 46282-0200

[www.STRATEGUSLLC.com](http://www.STRATEGUSLLC.com)